Delivering the Great Guest Experience



Guests Hold Power

One bad experience forfeits future business for property and brand

Globalization and Technology Transform Travel Industry

Social media



Mobility

Reputation management

Online travel agencies

Traditional Hotel Operations Compound the Problem

Service delivery processes and properties not in sync.

Outdated systems prevent optimum efficiency.

Unable to effectively share, coordinate, and leverage customer data.



Decentralization leads to

inconsistent performance.

Localized unpredictability diminishes global brand experience.

Harness Technology for High-Touch, Guest-Centric Experience



Ensure consistent service delivery across properties.



Utilize automation to increase guest-focused resources.



Market with precision for lower distribution costs.



Provide tools and information to make customized decisions for quests.



Generate higher revenues and profits.